KASTA Hospitality Solutions

Living Enhanced



Enhance guest experience, manage energy consumption and achieve operational excellence through smart and safetyensured efficiencies.











Why choose KASTA?



A global presence



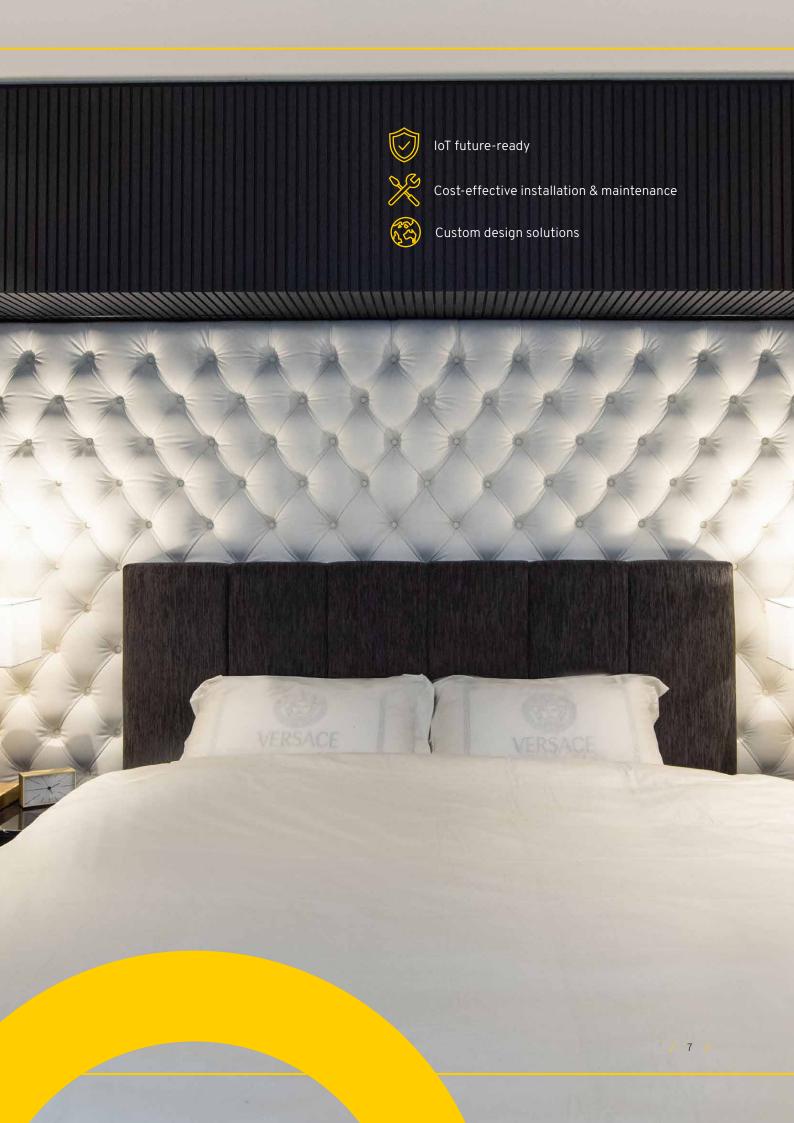
Highly skilled team of industry experts

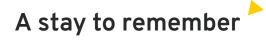
Continuous re-investment into R&D

"Simple installation, set-up, management and use!"

- Greaton Development

We aim to increase comfort, reduce energy consumption, raise the long-term value of a property as well as manage the safety of users.





Offer your guests a stay they won't forget, and will have them coming back for more! Welcome to a smart hotel.

Where comfort, quality, and luxury are never compromised. Through one interface - whether it's a remote, touch screen or a switch on the wall - guests can control drapes, lights, temperature and appliances, schedule wake-up scenes and more.

KASTA enables intuitive lighting scenes that can be activated through the simple opening of a door, along with precise temperature control, complete room control and an engaging ambience to enhance your guests experience from the moment they walk in.

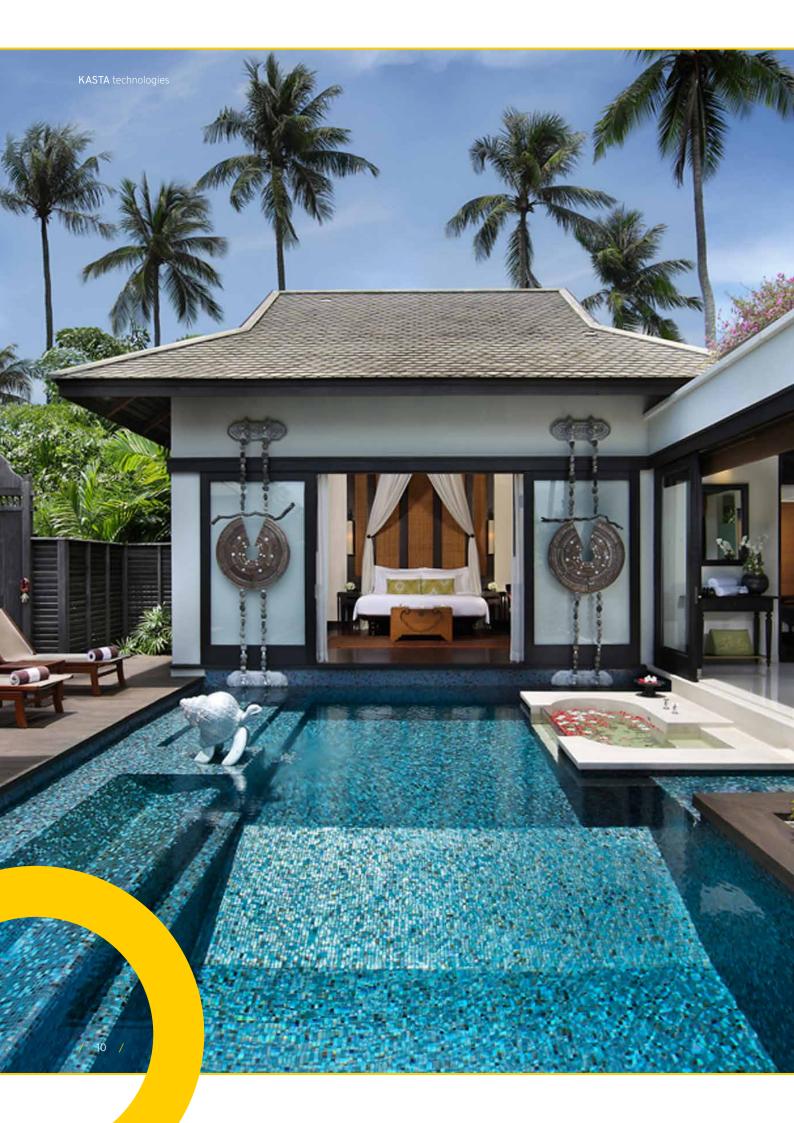




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"A positive guest experience promotes loyalty, helps you retain customers, and encourages brand advocacy."

- Jason Bordeaux





Guest rooms reimagined

Increase loyalty and revenue by creating memorable experiences through inspiring spaces.

The four key ways you'll reduce costs

KASTA uses existing standard wiring and no proprietary cabling, enabling efficient and cost-effective installation.

KASTA greatly removes the need for infastructure, and removes any licensing costs associated with guest room management systems.

3 Due to the way the KASTA system works, ongoing maintenance is heavily sped up by allowing any on-site electrician to perform re-programming tasks efficiently and without the need for specialist integrators.

With intuitive control of lighting, appliances, curtains, blinds, fans and air conditioning, you will save on energy costs by monitoring and scheduling power based on occupancy feedback from each room.



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24% of Australians will pay more for a smart hotel room compared to one that is not.

Source: Telsyte Australian IoT@Home Market Stud ABS 3236.0 - Household and Family Projections, A

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Average Hotel Electricity Usage

GAS / WATER 3%

HVAC 32%

> SOURCE: ibisnetworks (Hospitality)

OTHER 24% REFRIGERATION 11%

> LIGHTING 13%

OTHER EQUIP 16%

SUMMARY:

KASTA will save an estimated 10% energy usage in a hotel*

*Assuming that lighting has been converted to HANECO LED luminaires or LED strip





Operational efficiency

Our hospitality solutions are uniquely designed to monitor and improve the quality of lighting and electrical systems, whilst also reducing energy consumption and carbon footprint, resulting in lower operational costs.

The energy savings from Internet of Things technology is not limited only to heating, ventilation and air conditioning systems. Smart lighting technology also enables hoteliers to better understand their energy needs, automate consumption and adapt to real-time changes in occupancy. Just as our smart HVAC systems use occupancy sensors and machine-learning algorithms to continuously analyse demand load patterns and optimize HVAC energy consumption, our smart lighting systems similarly allow hotels to set preferred lighting times, track occupancy patterns and improve overall lighting energy consumption throughout the year.

Premium styling

Our Hesperus™ Series of wall interfaces and powerpoints designed specifically for the hospitality industry will have your guests feeling like royalty. These products embody the essence of design, attention to detail, cuttin-edge technology and innovation.

Complete, user-friendly, customisable controllers along with touch technology make these products the most innovative solution for smart hotel room management.



"Luxurious gloss finishes with capacitive touch control,

offering a hygenic solution for upscale hotels."

- Piero Quintiliani, PQ Design Studio, Pisa, Milano ITALY

The finishing touch for your guest rooms: Stylish, user-friendly, convenient, customisable bedside panels





Hesperus[™] Bedside Panel

smart switch interface with USB and powerpoint



Thermostat Smart thermostat allowing remote control of room temperatures



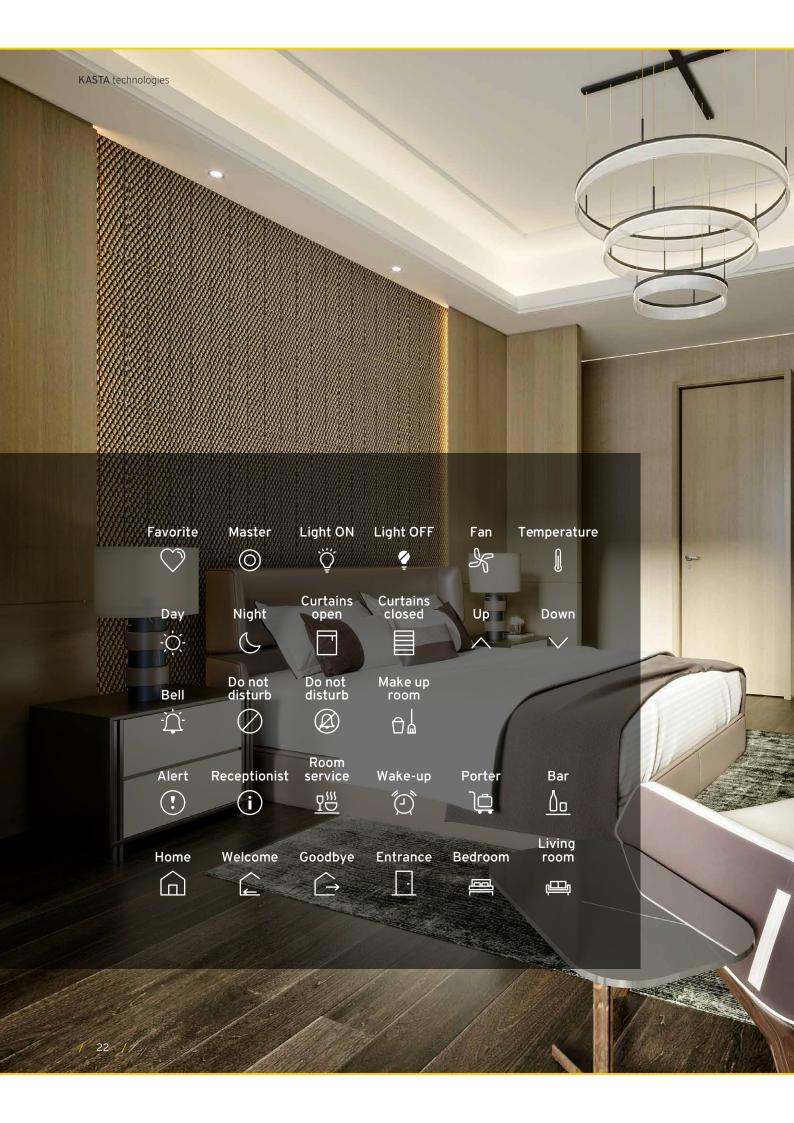






To view the full range of KASTA interfaces and powerpoints visit **kasta.com.au**

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Custom labelling service

Totally made to measure, the product design provides top quality solutions for prestige installations. With our customisation tool, it is possible to choose the frame and touch plate colour, along with engraving and icons.

Why not add your Hotel logo, Room number and Icon name?



WELCOME

GOOD BYE



24

Taking care of business

When it comes to business operations, sometimes it's about what you don't see. KASTA has developed system management software packages that give hoteliers unprecedented management and in-room control across the entire property.

The KASTA Hospitality Server is used to seamlessly integrate existing property management systems and KASTA guest-room equipment. This enables automation based on check-in, checkout, and guest service requests.

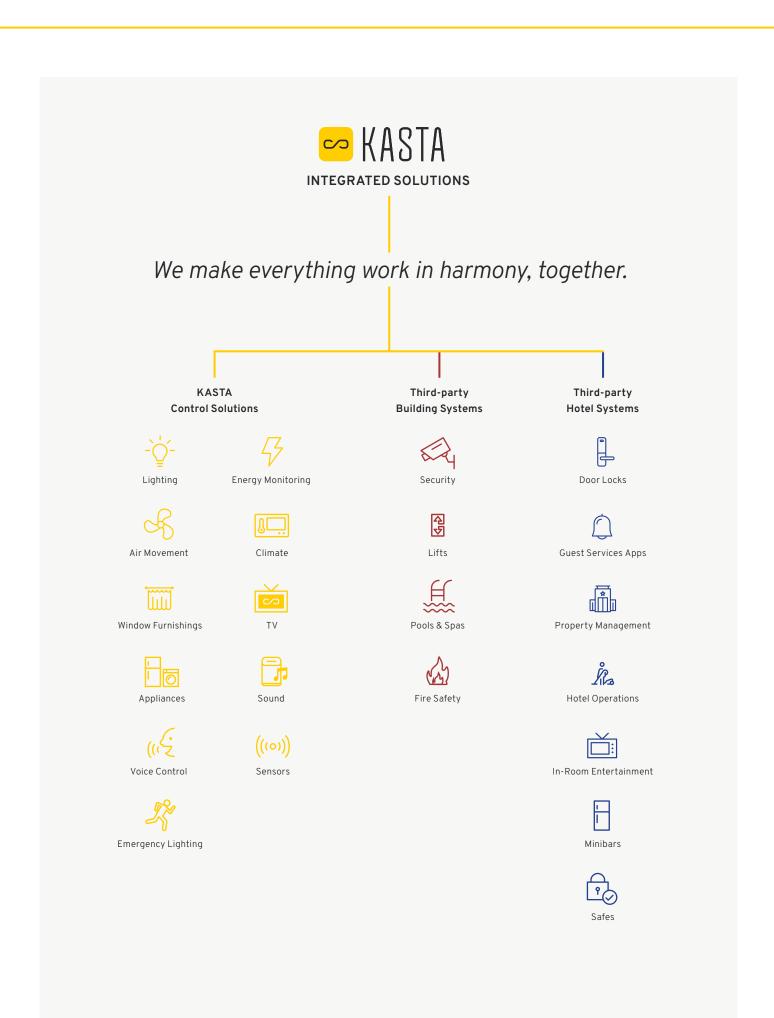
KASTA Hospitality Solutions also integrate directly with thirdparty remote management services designed to monitor, diagnose, and repair problems—often before human detection, and system or device failure—providing a seamless stay for guests and cost savings for property owners.

"KASTA has the tools that hotels want to see as far as being able to manage guest rooms, and the controls to manage devices without intruding on the guests to see and resolve issues." - Ecogreen



KASTA is clever by being able to integrate with your existing Building Management System and other third party Hotel Systems, and combine to create a seamless hospitality solution like no other.







A selection of KASTA hotel projects:



HYATT CENTRIC[®]











N IHG[®] HOTEL















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